

# Working hard for union members since 1964

For more than 50 years, union members have trusted Davis Vision to provide an eye care experience that's transparent, simple, and accessible.

#1

Davis Vision is the largest employer of labor union members in the U.S. optical industry

3M+  
union members

We're proud to serve over 3 million union members

93K+  
points of access

Over 93,000 eye care professional points of access – from major chains to independent locations

100%  
in the USA

All of our customer service calls and claims are handled in the U.S.A.

Source: Davis Vision book of business, 2018

## Want to learn more? Contact us!

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**DavisVision**<sup>®</sup>

[davisvision.com](https://davisvision.com)



# Vision care customized for you



**DavisVision**<sup>®</sup>

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Underwritten by HM Life Insurance Company or HM Life Insurance Company of New York

from  **VersantHealth**<sup>®</sup>



# Providing comprehensive vision care benefits for over 50 years



## Why Davis Vision?

### Our network

With more than 93,000 points of access<sup>1</sup>, we have a balanced network of independent eye care professionals and 4 of the top 5 eyewear retailers<sup>2</sup>. This offers our members a variety of choices in not only where they get eyewear but also where they go to get their eye exam.

### Our pricing

Every plan features options for fully-covered eyewear and a network that's built with members in mind. Through the Exclusive Collection of frames, members can select on-trend frames (valued at up to \$195 retail), with no out-of-pocket based on the plan design selected.

## Tailored for you

### Comprehensive vision care

Our comprehensive vision care plans are two-fold, covering a routine eye examination and prescription eyewear at the frequency and benefit level chosen by you. Pricing for these plans are based on coverage levels, funding structure, and the geographic location of members.

### Eye health & wellness / disease management programs

These programs are designed to support your overall wellness and disease management initiatives in order to educate members on reducing the risk of vision loss while advocating the importance of improving overall health.

### Occupational programs

Davis Vision offers Computer Vision Syndrome (CVS) and Safety Eyewear Programs. These programs can be offered on a stand-alone basis or in conjunction with the comprehensive routine vision care benefit. When bundled, economies are achieved by virtue of one eye examination, providing the prescription needs for both the routine and occupational eyewear with no additional administrative fee.

**Davis Vision has the administrative flexibility to provide a vast array of vision care plans.**

These plans are structured to help ensure cost-benefit results for both our clients and our members.

<sup>1</sup> Geo access reports (internal, 08/2019). <sup>2</sup> Top 50 U.S. Optical Retailers, Vision Monday (2017 survey).

## Offering a large network and value driven coverage

Access to better vision begins with having the qualified eye care professionals in our network, which helps us to ensure our members can find cost effective care, and a variety of styles.

### Sample benefit offerings

In-network coverage*	Fashion value	Designer	Premier platinum
<b>Frequency</b> (exam / lens / frame)	12 / 12 / 24	12 / 12 / 12	12 / 12 / 12
<b>Copayments</b> (exam / lens / fitting)	\$10 / \$25 / NA	\$10 / \$10 / \$10	\$0 / \$0 / \$0
<b>Frames</b>			
• Allowance	\$100	\$130	\$150
• Collection (fashion / designer / premier)	\$0 / \$15 / \$40	\$0 / \$0 / \$25	\$0 / \$0 / \$0
<b>Lenses &amp; Coatings</b> (single vision / bifocal / trifocal)			
	Scratch, & kids poly	Tints, scratch, & kids poly	Tints, scratch, UV, all poly, & std progressives
<b>Fitting Fee</b>			
• Standard lenses	15% Discount	Covered	Covered
• Specialty lenses	15% Discount	\$60 Allowance	\$60 Allowance
<b>Lens options (designer offering)</b>			
<b>Clear plastic lenses</b> (all ranges of prescriptions and sizes)	Covered	<b>Polycarbonate lenses</b> (children / adult)	\$0 / \$30
		<b>Progressive lenses</b> (standard / premium / ultra)	\$50 / \$90 / \$140
<b>Oversized lenses</b>	Covered	<b>Ultraviolet coating</b>	\$12
		<b>High-index lenses</b>	\$55
<b>Tinting of plastic lenses</b>	Covered	<b>Anti-reflective (AR) coating</b> (standard / premium / ultra)	\$35 / \$48 / \$60
		<b>Polarized lenses</b>	\$75
<b>Scratch resistant coating</b>	Covered		
		<b>Plastic photochromic lenses</b>	\$65
<b>Scratch protection plan</b> (single vision / multifocal)	\$20 / \$40		

- Balanced network of independents/retailers
- 4 of the top 5 national optical retailers
- True in-network retailers — resulting in consistent benefit offerings at all providers
- Independent optometrists and ophthalmologists
- NCQA-certified; in-house credentialing
- Over 93,000 eye care professional access points

\*Actual costs and benefits may vary based upon plan design selected. Exclusions and Limitations may apply. Davis Vision coverage is underwritten by HM Life Insurance Company, Pittsburgh, PA, under policy form series HMP902-VIS or similar, in all states except New York. In New York, coverage is underwritten by HM Life Insurance Company of New York, New York, NY, under policy form series HMP902-VIS or similar. The coverage or service requested may not be available in all states and is subject to individual state approval.

# Your safety eyeglass program



Participate on a stand-alone basis or in conjunction with a routine eye care benefit.

The Occupational Safety and Health Administration (OSHA) estimates that 90% of all occupational related eye injuries<sup>3</sup> are preventable with the use of appropriate safety eyewear. Providing adequate eye protection while correcting vision problems maximizes member safety and productivity in the workplace.

The health and safety of employees is a concern shared by labor, management and government. Worker health is, of course, the primary concern, but the National Safety Council reports that eye injuries cost industries an estimated one half billion dollars annually<sup>4</sup>.

The Occupational Safety and Health Act of 1970 states<sup>5</sup>:

“ Protective eye and face equipment shall be required when there is a reasonable probability of injury that can be prevented by such equipment. In such cases, employers shall make conveniently available a type of protector suitable for the work to be performed, and employees shall use such protectors. No unprotected person shall knowingly be subjected to hazardous environmental conditions. Suitable eye protectors shall be provided where machines or operations present the hazard of flying objects, glare, liquids, injurious radiation, or a combination of these hazards.”

With the exception of designated copayments, members may receive a complete benefit including comprehensive eye examination and new safety eyeglasses based on plan design selected. Additional lens options may be offered at a member discount\*\*.

- Eye examination
- ANSI standards
- Frames
- Spectacle lenses
- Side-shields
- Cases

**OSHA estimates that 90% of work-related eye injuries are preventable with the use of appropriate safety eyewear<sup>1</sup>**

<sup>3</sup> <https://www.preventblindness.org/work-sight>. <sup>4</sup> <https://www.nsc.org/membership/member-resources/injury-facts>. <sup>5</sup> <https://www.osha.gov/laws-regs/oshact/toc>. \*\*Vision discounts are not insurance, are available only from Davis Vision contracted eye care professionals, and may not be available in all areas.